

# DAY 1 CONFERENCE PROGRAMME 11 JULY 2018



### NEW MATERIALS, PARTS & STRUCTURES

Chair: Haydn Davies, Director, ATF Professional

10:00 - 10:20	THE FUTURE AND HOW TO HANDLE IT
	Andy Latham, Electric Vehicle Specialist
10:20 - 10:35	AUTOMOTIVE DESIGN FOR END OF LIFE: THE FUTURE MAKEUP OF VEHICLES
	Sophie Degagny, Circular Value Chains Manager, HSSMI
10:35 – 10:50	SAFE HANDLING, STORAGE AND PROCESSING OF LITHIUM ION BATTERIES
	Alan Colledge, Senior Manager, Cawleys Hazardous Waste Services William Furniss, Health & Safety Manager, Cawleys Hazardous Waste Services
10:50 - 11:10	Ouestions & answers

### THE FUTURE OF DISMANTLING

Chair: Steve Eminton, Editor, letsrecycle.com

12:00 – 12:20	THE FUTURE OF THE ELV DIRECTIVE
	Artemis Hatzi-Hull, DG Environment, EU Commission
12:20 – 12:35	THE CHALLENGES OF VEHICLE RECYCLING
	Janet Kes, Manager Corporate & Public Affairs, ARN
12:35 – 12:50	MAXIMISING PARTS SALES REVENUE - CORE CHARGES, PROCESSING AND SALES, AND THE UPSELL OF WARRANTIES
	Chad Counselman, Owner, Counselman Autos
12:50 - 13:05	RESPONSIBLE TYRE RECYCLER & PART WORN ACCREDITATION SCHEMES
	Peter Taylor, Chief Executive, Tyre Recovery Association
13:05 - 13:25	Questions & answers

## SOCIAL MEDIA AND SELLING IN THE 21ST CENTURY: HOW TO GROW YOUR ONLINE BUSINESS

Chair: Antonia Grey, Public Affairs & Communications Manager, British Metals Recycling Association

14:30 – 14:50	UTILISING THE ONLINE WORLD FOR GROWTH AND INCREASED PROFITS: SOCIAL MEDIA & SEO Michael Bennett, Managing Director, Pelican Communications Patrick Rose, Director, Hot House Digital
14:50 – 15::05	E-COMMERCE WEB DESIGN: CONVERTING VISITORS TO CUSTOMERS
	Alastair Thornton, Country Director, Web.com
15:05 – 15:25	TIPS FOR GROWING YOUR ONLINE BUSINESS WITH EBAY
	Laura Richards, Category Manager – Vehicle Parts & Accessories, eBay UK
15:25 – 15:40	SELLING WITH EBAY: THE IMPACT OF EBAY AND THE SYSTEMS TO SIMPLIFY THE SELLING PROCESS
	Dave Harcourt, Director, DH Systems
15:40 - 16:00	Questions & answers

#### DAY 2 PROGRAMME BELOW •

#### MARKET FORCES & FUTURE OUTLOOK

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11:00 – 11:20	WORKING TOGETHER TO OVERCOME THE ENVIRONMENTAL CHALLENGES OF METAL RECYCLING  Malcolm Lythgo, Head of Waste Regulation, Environment Agency
11:20 – 11:40	INTERNATIONAL RECYCLING MARKET & IMPLICATIONS OF NATIONAL SWORD
	Ross Bartley, Trade & Environment Director, Bureau of International Recycling
11:40 - 12:00	HISTORICAL TRENDS & THE CURRENT & FUTURE OUTLOOK
	Hugo Brodie, Product Development, London Metal Exchange
12:00 - 12:20	Questions & answers

#### FIRE PREVENTION PLANS

Chair: Howard Bluck, Technical Director, British Metals Recycling Association

13:00 – 13:15	LATEST UPDATE ON FIRE PREVENTION PLANS
	Peter Buckley, Senior Adviser – Fire Prevention Plans, Environment Agency
13:15 – 13:30	SUCCESSFULLY COMPLETING A METALS RECYCLING FIRE PREVENTION PLAN
	Andrew Lake, Senior Consultant, Wiser Environment
13:30 – 13:45	GUIDANCE FOR COMPLETING AN FPP
	Elizabeth Lyon, Environmental Consultant, Mayer Environmental
13:45 – 14:05	PANEL DISCUSSION
	Chas Ambrose, Secretary, Vehicle Recyclers' Association

#### EU GENERAL DATA PROTECTION FOR VEHICLE AND METAL RECYCLERS

14:15 – 14:40	THE BASICS OF GDPR COMPLIANCE & HOW EMPLOYERS CAN PROTECT THEIR EMPLOYEES' AND CUSTOMERS' PERSONAL DATA Gerrard Fisher, Managing Director, Astrid Data Protection
14:40 - 14:50	Questions & answers

#### INDUSTRY CONTRIBUTION TOWARDS PROTECTING THE ENVIRONMENT

Chair: Malcolm Lythgo, Head of Waste Regulation, Environment Agency

15:00 – 16:00	THE ENVIRONMENTAL BENEFITS OF METAL RECYCLING
	Robert Fell, Chief Executive, British Metals Recycling Association Dan Bradbury, Director of Communications & Development, World Land Trust
16:00 – 16:30	PULL MECHANISMS & CREATING A STABLE SECONDARY MARKET
	Libby Peake, Senior Policy Advisor, Green Alliance
16:30 – 16:45	Questions & answers



# DAY 2 CONFERENCE PROGRAMME 12 JULY 2018



## DIFFERENT METHODS, DIFFERENT EXPERIENCES: DISMANTLING IN THE UK & FURTHER AFIELD

Chair: David Gold, President, Auto Recyclers Association

Questions & answers

11:30 – 11:40

SOFTWARE PROVIDER – YARD MANAGEMENT

Paul Cunningham, Head of Operations, Hollander International

11:40 – 11:50

RESPONSIBLE & EFFICIENT RECYCLING WITHIN A MICRO SITE ENVIRONMENT
Thomas Hayward, Owner, I Need Spares

11:50 – 12:00

ALTERNATIVE INDUSTRY
Speaker tbc, Aircraft Recycler

12:00 – 12:10

US OPERATOR
Norman Wright, Owner, Stadium Auto Parts

12:10 – 12:20

EQUIPMENT PROVIDER
Ken Coupland, Engineer, Powerhand

#### LOW EMISSION VEHICLES

12:20 - 12:35

13:30 – 13:45	PRACTICAL PATH TO LEVs
	Stephanie Edwards, Head of Strategy, Office for Low Emission Vehicles
13:45 - 14:00	MANUFACTURER
	Speaker tbc
14:00 – 14:15	HYDROGEN VEHICLES
	Dr Stafford Lloyd, Systems & Sustainability Engineer, Riversimple
14:15 – 14:30	Questions & answers

#### **CRITICAL RAW MATERIALS**

15:00 – 15:20	CATALYTIC CONVERTERS
	Bernie Rickinson, Chief Executive, IOM3
15:20 – 15:40	MAGNET RECYCLING
	Dr John Speight, Senior Research Fellow, University of Birmingham
15:35 – 15:50	Ouestions & answers

#### BREXIT, EUROPE & THE CIRCULAR ECONOMY

Chair: Steve Eminton, Editor, letsrecycle.com

10:30 – 10:50	MODERN SLAVERY & BREXIT: POTENTIAL IMPACT ON WORKFORCE  Jade Oliver-Morris, Senior HR Officer, Smart Solutions  Hannah Bloomfield, Senior HR Officer, Smart Solutions
10:50 – 11:10	CURRENCY CHANGES & FINANCING OPTIONS
	Graham Smith, Channels & Partnerships Manager, Western Union
11:10 – 11:25	CIRCULAR ECONOMY: UK, EUROPE & BREXIT
	Emmanuel Katrakis, Secretary General, EURiC
11:25 – 11:40	MAINTAINING A CIRCULAR ECONOMY: A MAGNETIC SOLUTION FOR EFFICIENT ZORBA RECOVERY
	Tristam Hubbard-Miles, Recycling Product Manager, Eriez Europe
11:40 - 12:00	Questions & answers

#### **INTERNATIONAL TRADE & EXPORTS**

Chair: Peter Mathews CMG, Chairman, Black Country Metals

12:30 – 12:45	EXPORT STANDARDS & TFS DOCUMENTATION
	Ross Bartley, Trade & Environment Director, Bureau of International Recycling
12:45 – 13:00	EXPORT SERVICES AVAILABLE TO METAL RECYCLERS
13:00 – 13:15	Patrick Mccarron, Business Development Manager, Department for International Trade  A BASIC GUIDE TO CONTAINERISED EXPORTS & SMALL PORTS
10.00 10.10	
	Nick Brannan, Regional Manager. Normal Global Logistics
13:15 - 13:30	Questions & answers

#### METAL THEFT & ILLEGAL OPERATORS

Chair: Antonia Grey, Public Affairs & Communications Manager, British Metals Recycling Association	
14:00 – 14:15	CAN WE DO MORE WITH THE EXISTING LEGISLATION?
	Robert Fell, Chief Executive, BMRA
14:15 – 14:30	SMDA 13
	Speaker tbc
14:30 – 14:45	BRITISH TRANSPORT POLICE
	Gary Jones, Inspector, British Transport Police
14:45 – 15:00	RIGHT WASTE, RIGHT PLACE: IDENTIFYING LEGITIMATE OPERATORS
	Sam Corp, Head of Regulation, Environmental Services Association & Pandora Rene, Senior Advisor – Waste Regulation, Environment Agency
15:00 – 15:15	Questions & answers